

Quarterly Enrollment
New York State Office of Managed
December, 1999

Quarter 4, 1999	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior Quarter Total	MCaid	MCare
Health Maintenance Organizations												
Capital District Physicians Health Plan	Albany	274,940	1,347	4,734	0	15,744	0	0	296,765	28.18%	4.99%	N/A**
Cigna Healthcare of New York, Inc.	New York	15,038	41,954	1,690	0	0	10,013	0	68,695	2.86%	N/A	-1.7%
Community Health Plan	Latham	48,380	1,873	356	0	10,146	25,355	17,828	103,938	-95.39%	-16.61%	-13.0%
Elderplan, Inc.	Brooklyn	0	0	0	0	0	5,829	0	5,829	4.12%	N/A	4.1%
Empire Blue Cross And Blue Shield Healthnet	New York	180,650	10,911	14,011	2,909	0	31,362	0	239,843	-35.93%	N/A	-0.9%
Empire Health Choice, Inc.	New York	4,300	0	0	0	0	0	0	4,300	53.07%	N/A	N/A**
Excellus Health Plan, Inc.	Rochester	501,897	15,067	6,599	0	31,045	33,748	16,818	605,174	N/A		
Excellus Health Plan, Inc.	Utica	48,464	25,943	2,325	0	0	0	0	76,732	N/A	N/A	N/A**
GHI HMO Select, Inc.	Kingston	19,395	1,321	585	0	0	0	0	21,301	3.19%	N/A	N/A**
Health Care Plan	Buffalo	150,656	0	411	0	0	34,847	0	185,914	-1.19%	N/A	3.0%
Health Insurance Plan of Greater New York, Inc.	New York	562,475	24,516	11,387	3,187	46,414	90,759	0	738,738	2.17%	0.43%	4.9%
Health Services Medical Corporation of CNY, Inc.	Baldwinsville	68,507	12,323	388	262	0	2,110	0	83,590	-1.42%	N/A	7.6%
HEALTHNOW NEW YORK INC.	Buffalo	176,680	148,969	1,781	0	16,267	20,622	0	364,319	13.29%	1.43%	28.8%
HEALTHNOW NEW YORK INC.	Albany	14,181	39,069	532	0	0	5,531	0	59,313	-9.56%	N/A	36.4%
HealthSource HMO of NY, Inc.	DeWitt	8,954	0	79	0	0	0	0	9,033	-9.84%	N/A	N/A**
HMO-CNY, Inc.	Syracuse	65,960	0	1,499	0	0	0	0	67,459	18.65%	N/A	N/A**
HUM HealthCare Systems, Inc.	Glens Falls	23,200	1,280	391	0	5,857	2,631	0	33,359	-1.92%	12.92%	0.1%
Independent Health Association, Inc.	Buffalo	293,474	20,686	2,077	665	25,367	18,792	0	361,061	0.80%	0.84%	2.8%
Independent Health Metro-Hudson Region, LLC	Tarrytown	9,258	6,084	676	0	0	0	0	16,018	0.12%	N/A	N/A**
MagnaHealth	Garden City	80	88	0	0	0	0	0	168	15.48%	N/A	N/A**
Managed Health, Inc.	New York	598	0	745	0	0	5,187	0	6,530	4.53%	N/A	10.0%
Managed Healthcare Systems of New York, Inc.	New York	0	0	0	0	57,765	0	0	57,765	N/A**	2.86%	N/A**
MDNY Healthcare, Inc.	Melville	41,668	18,517	1,343	0	0	6,877	0	68,405	6.22%	N/A	9.6%
MetroPlus Health Plan	New York	0	0	1,001	0	52,760	0	0	53,761	-16.04%	-2.33%	N/A**
MVP Health Plan, Inc.	Schenectady	248,900	23,402	1,175	0	0	0	0	273,477	5.99%	N/A	N/A**
North American HealthCare, Inc.	Buffalo	9,367	14,092	424	0	0	0	0	23,883	1.16%	N/A	N/A**

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Oxford Health Plans of New York	New York	114,745	929,325	63,686	0	0	83,555	0	1,191,311	-2.59%	N/A	-3.7%
Physicians Health Services of New York, Inc.	White Plains	55,230	165,341	1,189	0	0	9,476	0	231,236	3.23%	N/A	-4.8%
Prudential Health Care Plan of New York	New York	27,885	6,734	3,549	0	0	0	0	38,168	-1.68%	N/A	N/A**
Rochester Area HMO/ Preferred Care	Rochester	121,324	1,794	514	0	12,801	27,476	0	163,909	-0.04%	1.95%	0.1%
U.S. HealthCare, Inc.	New York	462,729	381,053	14,143	939	0	77,555	0	936,419	2.98%	N/A	1.0%
UnitedHealthcare of New York, Inc.	New York	12,418	58,283	1,903	0	1,676	10,549	0	84,829	-3.10%	5.43%	-2.8%
UnitedHealthcare of Upstate New York, Inc.	East Syracuse	9,938	1,425	71	0	8,012	0	0	19,446	-2.03%	7.98%	N/A**
Vytra Health Plans Long Island, Inc.	Melville	76,109	43,205	1,142	0	5,630	372	0	126,458	-2.63%	-1.37%	-91.7%
WellCare of New York, Inc.	Kingston	0	0	0	0	17,048	0	0	17,048	N/A**	-3.68%	N/A**
HMO Quarter 4, 1999 Totals	Penetration Rate: 36.5	3,647,400	1,994,602	140,406	7,962	306,532	502,646	34,646	6,634,194			
Prepaid Health Services Plans												
ABC Health Plan, Inc.	New York	0	0	0	0	1,958	0	0	1,958	N/A**	-1.74%	N/A**
Buffalo Community Health, Inc.	Buffalo	0	0	0	0	7,003	0	0	7,003	N/A**	0.96%	N/A**
CarePlus, LLC	New York	0	0	0	0	10,212	0	0	10,212	N/A**	2.22%	N/A**
CenterCare, Inc.	New York	0	0	0	0	18,894	0	0	18,894	N/A**	8.46%	N/A**
Community Choice Health Plan of Westchester, Inc.	Yonkers	0	0	0	0	5,279	0	0	5,279	N/A**	-2.97%	N/A**
Community Premier Plus, Inc.	New York	0	0	0	0	10,413	0	0	10,413	N/A**	-0.08%	N/A**
Compre-Care, Inc.	Glens Falls	0	0	0	0	1,962	0	0	1,962	N/A**	0.41%	N/A**
Genesis Health Plan, Inc.	Yonkers	0	0	0	0	23,534	0	0	23,534	N/A**	-0.59%	N/A**
HealthFirst PHSP, Inc.	New York	0	0	0	0	70,112	0	0	70,112	N/A**	1.44%	N/A**
HealthPlus, Inc.	Brooklyn	0	0	0	0	17,183	0	0	17,183	N/A**	14.01%	N/A**
Neighborhood Health Providers, LLC	New York	0	0	0	0	25,475	0	0	25,475	N/A**	5.94%	N/A**
New York State Catholic Health Plan, Inc.	Rego Park	0	0	0	0	65,785	0	0	65,785	N/A**	3.15%	N/A**
SCHC Total Care, Inc.	Syracuse	0	0	0	0	11,077	0	0	11,077	N/A**	6.63%	N/A**
St. Barnabas Community Health Plan / Partners in	Bronx	0	0	0	0	10,427	0	0	10,427	N/A**	-1.00%	N/A**
Suffolk County Department of Health Services	Hauppauge	0	0	0	0	8,482	0	0	8,482	N/A**	2.55%	N/A**
The Bronx Health Plan	Bronx	0	0	0	0	28,608	0	0	28,608	N/A**	1.22%	N/A**
The New York Hospital Community Health Plan	New York	0	0	0	0	7,748	0	0	7,748	N/A**	10.56%	N/A**
Westchester Prepaid Health Services Plan	Tarrytown	0	0	0	0	11,682	0	0	11,682	N/A**	-1.43%	N/A**
PHSP Quarter 4, 1999 Totals	Penetration Rate: 1.8%	0	0	0	0	335,834	0	0	335,834			

*indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

**indicates that the category does not apply to the plan.

Quarter 4, 1999	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior Quarter Total MCaid MCare
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Managed Care Quarter Summary

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Other</u>	<u>Total Full Capitation</u>
<u>Quarter 4, 1999:</u>	3,647,400	1,994,602	140,406	7,962	642,366	502,646	34,646	6,970,028
<u>Previous Quarter:</u>	3,678,674	1,918,650	239,401	8,186	630,580	499,796	34,864	7,010,151
<u>Change from Prior Quarter:</u>	-31,274	75,952	-98,995	-224	11,786	2,850	-218	-40,123
<u>% Change from Prior Quarter:</u>	-0.9%	4.0%	-41.4%	-2.7%	1.8%	0.6%	-0.6%	-0.6%

Partial Capitation

<u>Total Partial Capitation (Medicaid):</u>	16,042
<u>Total OTHER Medicaid:</u>	8,031
<u>TOTAL MEDICAID:</u>	666,439

Total Capitation

<u>All Categories This Quarter:</u>	6,994,101
<u>Total Capitation Previous Quarter:</u>	7,034,036
<u>Penetration Rate for all Managed Care:</u>	38.5 *
<u>Total % Change from Prior Quarter:</u>	-0.6%

* 1999 Census - NYS Department of Economic Development: 18,175,301

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.